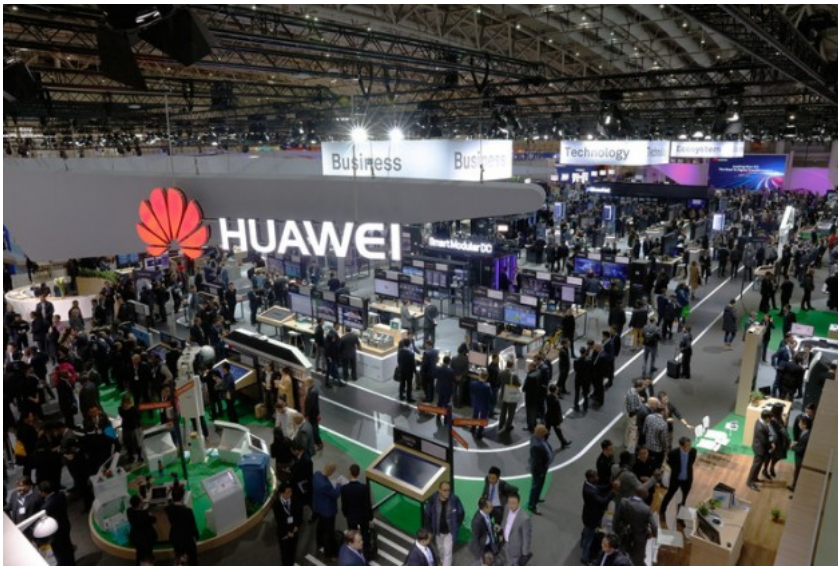# Huawei reveals enterprise strategy at CeBIT 2017

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Huawei has revealed its enterprise strategy at CeBIT 2017.

Huawei is launching the Global OpenLab Program to promote implementation of the Platform + Ecosystem strategy. Huawei plans to set up 15 OpenLabs in the next three years, with a total investment of $200 million. There will be 20 OpenLabs worldwide by the end of 2019.

Huawei said over one-third of the Fortune 500 companies have selected Huawei as their digital transformation partner and over 40 percent of these companies rank as the world's top 100.

Huawei and partners

Huawei and Veolia are rolling out a Storm Water and Flood Management Solution based on NB-IoT to set up emergency measures in the smart city arena.

Huawei and Frequentis are jointly developing an open ecosystem for public safety solutions to enable safer cities.

Huawei and Honeywell are jointly launching a smart building solution that enables intelligent management of buildings and reduce energy consumption.

In the finance industry, Accenture will share a financial Big Data solution based on Huawei's Big Data platform.

Huawei and Infosys are jointly launching the Finacle@Kunlun solution to help banks reconstruct IT infrastructure and upper-layer applications.

In the energy industry, Huawei is partnering with SAP to release Advanced Metering Infrastructure (AMI) solution. With the joint efforts of State Grid Tianjin Electric Power Company, Huawei is unveiling a wireless dedicated power network solution to help power companies implement automated power distribution and intelligent metering.

In the transportation industry, Huawei and transportation industry technology solutions provider Indra is signing a MoU to jointly develop transportation ICT solutions.

In the media industry, Huawei and Sony are jointly rolling out a Serial Digital Interface (SDI) matrix IP solution to develop radio and television companies broadcast vehicles and mobile video systems.

In the public cloud area, customers that are using the Open Telekom Cloud jointly developed by Huawei and Deutsche Telekom will share the latest applications of the solution – the European Organization for Nuclear Research (CERN) will share its experience of applying the Open Telekom Cloud in the Helix Nebulae Science Cloud project; German lighting system manufacturer SLV is announcing that it will deploy an IoT platform based on the Open Telekom Cloud and launch smart home projects.

At CeBIT 2017 from March 20 to 24, 2017, Huawei is joining hands with 100 partners to exhibit ICT strategies and solutions.

"We propose a platform + ecosystem strategy based on large investments in new technologies, such as cloud computing, Internet of Things (IoT), Big Data, mobile broadband and SDN, to create an open, flexible, secure and agile ICT infrastructure platform." Said Yan Lida, president of Huawei Enterprise Business Group.

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